

# RAUF ALIEV

**PHONE:** +7 906 710 56 10, **E-MAIL:** R.ALIEV@GMAIL.COM, **LOCATION:** MOSCOW, RUSSIA

## Personal Profile / Personal Attributes

- Highly qualified IT leader equipped with Business Relationship capabilities;
- 20+ years of IT experience and 12+ years of people and project management experience;
- deep expertise in Internet (software development, design, Internet, e-commerce, dbms...) and web design areas;
- experienced programmer and software architector;
- excellent communication, interpersonal and analytical skills;
- possess innovation, creativity and flexibility in action.

## Facts & Experience

- **17 years** of overall IT-experience, mostly in service-oriented companies
- **8 years** of experience as executive manager
- **4 years** of experience as IT Director (CTO, R&D, E&R)

Years	Employer/ City	Job title	Industry
2011 – present	<b>Mail.Ru Group</b> <a href="http://corp.mail.ru">http://corp.mail.ru</a>	<b>Director of Education &amp; Research</b>	Software & Internet
	<ul style="list-style-type: none"> <li>– created the department of Education and Research, recruited and managed a team;</li> <li>– managed and supervised the the largest competition for programmers in Eastern Europe (3000+ participants, 200+ guests, public talks and interviews broadcasted online).</li> <li>– managed and supervised the largest free-to-attend IT conference “TechForum Mail.Ru 2012 Spring” (1000+ participants, 20+ talks) <a href="http://goo.gl/LgNOZ">http://goo.gl/LgNOZ</a></li> <li>– managed and supervised the largest East European Programming Contest Russian Code Cup 2012 <a href="http://goo.gl/oD50G">http://goo.gl/oD50G</a></li> <li>– prepared and published 15+ articles at the Habrahabr.ru, all the articles have got the high positive ratings (<a href="http://goo.gl/J9J73">http://goo.gl/J9J73</a>, <a href="http://goo.gl/9FDPf">http://goo.gl/9FDPf</a> )</li> <li>– launched the recruiting and educational program based on Moscow State Technical University. 30+ students have successfully completed the 1st colloquium, 10+ have been involved in the internship program, <a href="http://goo.gl/xJ3aa">http://goo.gl/xJ3aa</a></li> </ul>		
	<b>Mail.Ru Group</b> <a href="http://corp.mail.ru">http://corp.mail.ru</a>	<b>Deputy Chief Technical Officer</b>	Software & Internet
	<ul style="list-style-type: none"> <li>– managed and supervised the largest free-to-attend IT conference “TechForum Mail.Ru 2011” (700+ participants, 20 talks) <a href="http://goo.gl/LgNOZ">http://goo.gl/LgNOZ</a></li> <li>– designed and implemented a set of innovative ideas into the event (realtime photos, realtime talks transcripts, sms/twitter conference interactive platform etc.)</li> <li>– designed and implemented contracts and invoices management system (1C)</li> </ul>		
2010-2011	<b>Chronopay, Moscow</b> <a href="http://chronopay.com">http://chronopay.com</a>	<b>R&amp;D Director</b>	Software & Internet
	<ul style="list-style-type: none"> <li>– Perform PCI-DSS security assessments in accordance with the PCI security standard and local laws,</li> <li>– Carried out PCI DSS Level I formal assessments in SRC GmbH (documents, negotiations with the auditor etc.).</li> <li>– A major integration project was successfully completed( the ChronoPay-Transaero-Sabre GDS),</li> <li>– harmonized the processing software development and technical support system,</li> <li>– organized the development and launch of the new web-site.</li> </ul>		

2010-2011 **Svyaznoy, Moscow** **CTO, e-commerce** e-commerce, IT  
<http://svyaznoy.ru>

By 2010, I built a scalable and reliable solution that “survived” without any problems after 100,000 hosts before NY (GA), 160,000 in spring of 2010. Previously, the site could hardly maintain 40,000 hosts.

- recruited, learned and managed a team of highly qualified experts (2-8 persons)
- completed a project of geographically distributed federal e-commerce system of 200 standalone terminals in a two-month period, within the commitment plans and budgets, and with a small team of 2 specialists; and in three months from the beginning of development – a new system was successfully released and launched,
- automated the billing system: price-lists from e-mail are published at the site automatically,
- implemented a task management system and version control system
- developed and introduced SLA for the Department
- launched electronic payments (Yandex.Money, VISA/Mastercard, RES. WebMoney)
- worked out CRM, BI projects.

2008-2009 **Web Media Group, Moscow** **Chief Technical Officer** Software & Internet  
<http://www.webmediagroup.ru>

**Area of responsibilities:** 6 companies of the holding, 10 web sites, more than 20 servers, over 100 employees.

Achievements:

- successfully prepared and implemented a hosting cost optimization project for the company's servers - saved over 40% of the monthly budget;
- completed a load testing project;
- organized and implemented a project management system in the company in accordance of PMI PMBOK Standard;
- actively participated in selecting contractors, quality control and acceptance of their works;
- actively participated in the project of Dostavka.ru acquisition and launch (technical part);
- developed technical specifications and terms of reference;
- coordinated and supported technically the holding's reorganization processes: subsidiaries were relocated to one office;

2004-2008 **RBC Soft** **Head of complex project department** IT, Internet  
<http://rbcsoft.ru>  
<http://armadaitgroup.ru>

Achievements:

- managed the following projects: Children's Portal (<http://mosdeti.ru>) and International Portal (<http://moscow.ru>, the Customer of these two projects - the Moscow City Government);
- ensured bid documents to be prepared in due time;
- coordinated development of technical specifications, contracts, certificates, reporting documents;
- ensured receipt of payments from the Customers;
- ensured the work of the Children's Portal Development Unit, including editing, programming and PR;
- conducted presentations and negotiations with partners and the Customer's representatives.

**RBC Soft** **Head of Project Management department** IT, Internet  
<http://rbcsoft.ru>  
<http://armadaitgroup.ru>

Key responsibilities:

Done the best to ensure the effective work of the department and project managers, hired and trained the staff, carried out the regular quality audit, participated in key negotiations and conducted presale presentations, designed and implemented the presale management system.

Achievements : the Department completed more than 100 IT projects per year for large government and commercial customers in the total amount of \$ 2 million per year.

		<b>Project Manager</b>	IT, Internet
	Achievements: more than 50 completed projects of different scale and areas (web sites of Euroset', Ingosstrakh, FGC UES, SU-155, Perekrestok, Rarebooks.ru, Republica, PROTEK, Slavinvestbank, Russia IC, etc.), the total cost of all projects is over \$2.5mln.		
2001-2004	<b>ArtStyle Group: Mobil Telecom, Moscow</b> <a href="http://mtelecom.ru">http://mtelecom.ru</a>	<b>Deputy Director for Development</b>	telecom
	Key responsibilities: worked out the company's strategy, organized negotiations with partners, elaborated possible technical and organizational solutions. Because of a decline in the pager market of Mobile Telecom, areas of new business activities were developed (IP telephony, CALL-Center).		
2001-2004	<b>ArtStyle Group: ArtStyle Design Studio</b> <a href="http://artstyle.ru">http://artstyle.ru</a>	<b>Head of programming department</b>	IT, Internet
	Key responsibilities and achievements: organized development of own cross-platform programming language, Art Publishing ( <a href="http://ap.artstyle.net/">http://ap.artstyle.net/</a> ), C++/Unix/Windows), designed specifically for rapid web development, organized the development of CMS ContentRIGHT - the control system completely based on Art Publishing + MySQL; the internal project management and intranet system Workout was released; start-up project StarChat.ru.		
2000-2001	<b>Portable Systems</b> <a href="http://portsys.ru">http://portsys.ru</a>	<b>Head of programming department</b>	Retail
	<b>Key responsibilities and achievements:</b> was responsible for development and launch of the following projects: dgshop.ru, HRC.ru, woodstock.ru, etc;		
1991–2000	...operated as Print Designer /Programmer at different Publishing Houses in Moscow, Ryazan, Kolomna		

## Education / Courses

Years	Where	What	Document
1994-1999	Ryazan State Radio Engineering University, <a href="http://www.rsrea.ru/eng.htm">http://www.rsrea.ru/eng.htm</a>	Computers and networks	Diploma
2001-2003	Moscow State Open Pedagogical University, <a href="http://www.msopu.ru">http://www.msopu.ru</a>		Not finished

  

Year	Course	Provider	Document
2010	ITIL v.3	IT Expert	Certificate
2008	English, Upper Intermediate	Business Class <a href="http://bizclass.ru">http://bizclass.ru</a>	Certificate
2007	English, Intermediate 3	Business Class <a href="http://bizclass.ru">http://bizclass.ru</a>	Certificate
2007	SEP-EXP Managing stakeholder expectations	RUSSEE/TEKAMA <a href="http://russee.ru">http://russee.ru</a>	Certificate
2007	SEP-REQD Requirements Development	RUSSEE/TEKAMA	Certificate
2006	SEP-REQM Requirements and changes in software development	RUSSEE/TEKAMA	Certificate
2006	SEP-PEP Software project estimation	RUSSEE/TEKAMA	Certificate
2005	PMPW02 Practical methods of effective risk management, change management and project team management.	IT Expert/PM Expert <a href="http://pmexpert.ru">http://pmexpert.ru</a>	Certificate
2004	PMBS02 ANSI PMI PMBOK 3 <sup>rd</sup> edition.	IT Expert/PM Expert	Certificate